



Supply Intelligence

Transforming Opportunity Into Action

Get the Money

You have a lot of supply information, but you may not have the time to analyse it or turn the information into action. Who can you go to get the insight you need to make the best supply decisions every day?

D&B is a partner who understands where you want to go and how to get there.

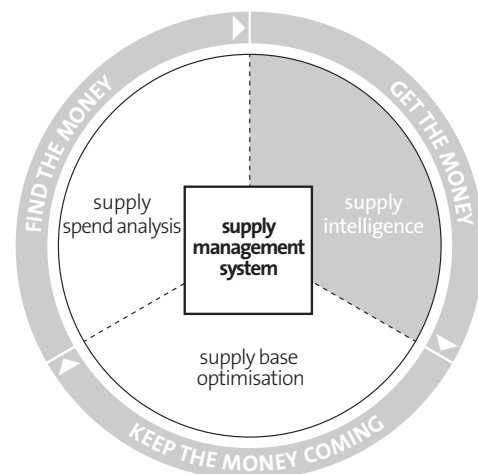
Our Supply Management Solutions can help you transform your supply strategy into a competitive advantage. Our focus is to help you Get the Money and uncover opportunities that will pay off quickly for your organisation. No one combines information, technology and expertise like D&B to help you bring immediate value and profit to your company's bottom line.

We've developed a seamless approach that is a fast, easy and non-intrusive way to optimise your entire supply management process: The D&B Supply Management System. This unique solution is a powerful combination of information, technology and business process that empowers you to make confident business decisions.

The System is comprised of three modules that operate in tandem as an end-to-end system or are delivered independently as you need them. Our Supply Intelligence module focuses on your sourcing objectives and helps you capture the money you're losing.

Unleashing the Power of Your Supplier Metrics

Using your supplier metrics, combined with our knowledge, we help you find the right suppliers. We not only identify potential suppliers for you in all markets, but also provide critical information about their financial and operational history. This level of insight upfront in the supply management process brings you more confidence in your suppliers and will help you avoid disruption to your supply chain...and your business.



Gain Greater Supplier Insight

Our Supply Market Analysis gives you an insightful, external view of your industry. What are the trends and best practices? What is the market capacity? Is technology impacting your industry? Where are the opportunities in your market?

Using Supplier Locator, it's easy to identify the total universe of new suppliers. We'll search by the criteria that are most relevant to your business such as United Nations Standard Products and Services Code (UNSPSC™), geographic location, and/or Country specific information.

Supplier Qualifier will help you assess the risk of doing business with key suppliers that may be critical to the long-term health of your business. D&B will help you make better business decisions by providing the following information on your suppliers:

- A predictive score built on a statistical model which provides likelihood of a financial failure of a supplier. Financial solvency and profitability is also scored versus D&B industry norms.
- Management background, experience and corporate relationships.
- Public filings. We let you know immediately about important legal actions, such as bankruptcy filings, court judgments, special events and relocation, anything that could impact supplier performance.
- Supplier payment history and trends, as well as general corporate history.
- Description of operations, including capacity, facilities and parent/subsidiaries.
- Market events that impact your decision makers, i.e. mergers & acquisitions, and divestitures.

Drive Profit Through Rapid Improvement

In addition to Supply Intelligence, the Supply Management System offers two other modules. In Supply Spend Analysis, we work with you to identify the areas in your supply management process that have the biggest impact on your profitability. During Supply Base Optimisation we help you automate information transfer and renewal so the integrity and accountability of your supply base is as dynamic as your business. Our system brings a new level of business intelligence to your entire supply management process.

Please contact us to help you Find the Money in your supply management process; Get the Money to your bottom line and Keep the Money coming with our renewable and repeatable approach.

D&B Solutions

Risk Management Solutions
Sales & Marketing Solutions
Supply Management Solutions
E-Commerce Solutions

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